# **Administrator CKC**

# **Self-Assessment**

# Instructions

## Step 1: Rate your skills

Rate yourself on the competencies in each of the five areas of practice.

- Each area of practice is a separate document.
- They can be completed in any order.
- Be sure to read and follow the instructions along the way, including identifying at least one competency in each sub-category that you want to develop further (put a check in the "1-year goal" box).
- Be sure to include your name and the date of completion on each of the sections.

# **Step 2: Prioritize**

- 1. Fill in the "Target Competencies" table with the competencies you identified for development.
- 2. Select those that you would like to focus on in the coming year.
- 3. Then think about the best option for you to develop each competency:
  - **Training:** workshop, conference or online professional development offerings that focus on a specific topic
  - College coursework
  - **Coach/mentor/TA:** relationship-based professional development where someone with expertise will work with you in your professional setting.
  - **Independent study:** pursuing a topic on your own using a combination of reading/listening to experts, doing observation and action research, writing/journaling, discussion, and reflecting on your practice.
  - Other options may include study groups/tours, participation on a professional workgroup or project, etc., as long as the outcome will be a <u>gain</u> in your own knowledge and skill level.

# Step 3: Set Goals

Use the results of your self-assessment to complete the goal setting section. Also, plan out the first steps that you'll need to take to make your plan happen. Whether it's looking for an available training, identifying a mentor, or forming a study group, if you don't plan for it, it isn't likely to happen.

# Tips

- If you will use the assessment forms more than once, make a copy of each of the documents and rename them in a way that you will easily identify (ex.: Jones\_April 2010\_Area 1), then save the original blank forms for future reference.
- The self-assessment and professional development planning process is a big undertaking. But it doesn't have to be accomplished in one attempt. In fact it is easy and probably preferable to break it into smaller, more feasible chunks.
- Whether you do the work in pieces or all at once, always remember to SAVE the document so that you don't lose any of your valuable effort.
- Once you've completed the entire assessment and planning task, consider saving the completed forms as PDF files and/or printing them for your records for easier reference.



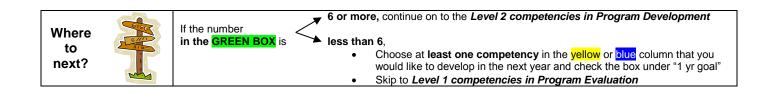
#### Name: Click here to enter text. Date Completed: Click here to enter a date.

#### Additional Information:

Click here to enter text.

Instructions: Please rate yourself on each professional competency listed below, by placing a check mark under the rating that best describes your current level: M (Mastered): I feel very confident in this competency. E (Emerging): I have begun to develop in this area but need additional work. P (Potential): This is a skill that I have not begun to develop. Only choose ONE rating for each competency!

LEVEL 1 COMPETENCIES in <b>PROGRAM DEVELOPMENT</b>	м	Е	Р	1 yr goal
PD1.1 I can identify and articulate the program mission, vision and philosophy.	0	0	0	
PD1.2 I can identify and articulate short and long term program goals.	0	0	0	
PD1.3 I can identify and articulate the current program structure, policies and practices and the rationale behind their use.	0	0	0	
PD1.4 I recognize the relationship between our program's current practices/policies, program goals, and program mission/vision/philosophy.	0	0	0	
PD1.5 I adjust program practices, policies and structures to meet the observed day-to-day needs of children, families and the community without compromising program quality or ethical practice.	0	0	0	
PD1.6 I recognize the relationship between the needs of the community to be served and program planning that will ensure that needed services are provided.	0	0	0	
PD1.7 I have developed/I maintain an organizational structure that clearly delineates roles and responsibilities and their relationship to program goals.	0	0	0	
PD1.8 I assess my own knowledge and skills in strategic planning and comprehensive program development and seek opportunities to learn further.	0	0	0	
<b>Total</b> number of checks in each column				



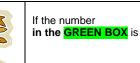
Program Development and Evaluation

# Step 1: **RATE YOURSELF**

LEVEL 2 COMPETENCIES in <b>PROGRAM DEVELOPMENT</b>	М	Е	Р	1 yr goal
PD2.1 I have implemented a process whereby the program mission, vision and philosophy are periodically revisited, and amended if necessary.	0	0	0	
PD2.2 I use a collaborative process with staff, families and other stakeholders to develop and revise short and long term goals at regular intervals.	0	0	0	
<ul> <li>PD2.3 I assess the degree of alignment between:</li> <li>current program practices, policies and structures;</li> <li>short- and long-term goals; and</li> <li>the program mission, vision and philosophy; adjusts as necessary, seeking support as needed</li> </ul>	0	0	0	
PD2.4 I am working toward the development and implementation of a comprehensive strategic plan.	0	0	0	
PD2.5 I collect assessment data on the immediate and long term needs in the community, using external sources of support, information and/or collaboration wherever possible.	0	0	0	
PD2.6 I can identify the impact of the current organizational structure on the ability of the program to meet its goals and I make adjustments as needed.	0	0	0	
PD2.7 I can articulate knowledge of strategic planning (components, processes and benefits) and comprehensive program development to staff, families and other stakeholders.	0	0	0	
<b>Total</b> number of checks in each column				

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▼ 6 or more, continue on to the Level 3 competencies in Program Development

- Iess than 6, Choose at least one competency in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"
  - Skip to Level 1 competencies in Program Evaluation •

LEVEL 3 COMPETENCIES in <b>PROGRAM DEVELOPMENT</b>	М	Е	Р	1 yr goal
PD3.1 I engage staff, families and other stakeholders in reflective discussion about the mission, vision and philosophy of the program.	0	0	0	
PD3.2 I seek out and share knowledge of alternative approaches to program structure, mission/vision, organization, etc.	0	0	0	
PD3.3 I encourage staff to evaluate the alignment of their personal philosophy, goals and practices with the philosophy, goals and practices of the program.	0	0	0	
PD3.4 I identify and pursue relationships and resources that can expand the capacity of the program to meet and exceed its goals and fulfill its mission.	0	0	0	
PD3.5 I systematically evaluate the effectiveness of the strategic plan and make changes as necessary.	0	0	0	
PD3.6 I identify strategic changes in organizational structure that will improve the program's ability to meet its goals, and develop a long-term plan to implement changes with minimal negative impact to staff, families or other stakeholders.	0	0	0	
PD3.7 I positively influence decisions made by authoritative entities (e.g., boards, funders, legislators) when resulting outcomes will significantly affect the ability of programs to fulfill their goals and missions.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

Then **GO** on to the next section, *Program Evaluation*.

Program Development and Evaluation

# Step 1: RATE YOURSELF

LEVEL 1 COMPETENCIES in <b>PROGRAM EVALUATION</b>	М	Е	Р	1 yr goal
PE1.1 I can describe the definition, purpose and process of evaluation as applied to a program.	0	0	0	
PE1.2 I can identify various types of evaluation tools (e.g., observations, interviews, surveys) that can be used in an early childhood or afterschool setting.	0	0	0	
PE1.3 I identify key questions regarding my own program that can be answered through evaluation.	0	0	0	
PE1.4 I collect and use data to inform programming decisions.	0	0	0	
PE1.5 I ensure that all evaluation activities follow ethical guidelines.	0	0	0	
<b>Total</b> number of checks in each column				



If the number in the <mark>GREEN BOX</mark> is 4 or more, continue on to the Level 2 competencies in Program Evaluation

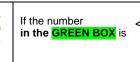
➤ less than 4,

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- Choose at **least one competency** in the yellow or blue column that you
- would like to develop in the next year and check the box under "1 yr goal"
- Save and close this document; open the next area of practice to assess.

LEVEL 2 COMPETENCIES in <b>PROGRAM EVALUATION</b>	М	Е	Р	1 yr goal
PE2.1 I can create and implement a plan for program evaluation, including identifying resources, timelines and individual responsibilities within the evaluation process.	0	0	0	
PE2.2 I plan for and utilize appropriate evaluation tools and procedures, using external resources and supports as needed.	0	0	0	
PE2.3 I organize, interpret and report evaluation data for the purpose of assessing the effectiveness of program strategies in achieving goals and informing decisions.	0	0	0	
PE2.4 I incorporate evaluation into the determination, review and revision of program goals.	0	0	0	
PE2.5 I include allocations for program evaluation in short and long-term financial plans.	0	0	0	
Total number of checks in each column				





4 or more, continue on to the Level 3 competencies in Program Evaluation

less than 4,

4

Choose at **least one competency** in the yellow or blue column that you

would like to develop in the next year and check the box under "1 yr goal"

Save and close this document; open the next area of practice to assess.

LEVEL 3 COMPETENCIES in <b>PROGRAM EVALUATION</b>	М	Е	Р	1 yr goal
PE3.1 I follow a continuous calendar of data collection as a component of a dynamic strategic plan.	0	0	0	
PE3.2 I analyze and utilize evaluation results from multiple sources to effect systematic and strategic change.	0	0	0	
PE3.3 I effectively communicate the importance of making evidence-based decisions and the role of systematic, high-quality evaluation in the decision-making process.	0	0	0	
PE3.4 I share my expertise in evaluation processes, benefits and uses with other early childhood/afterschool professionals.	0	0	0	
Total number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: 1) Save and close this document; 2) Open the next area of practice you want to assess.

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The Curriculum Cycle

Please type the following information into the gray text fields:

Name: **Date Completed:** 

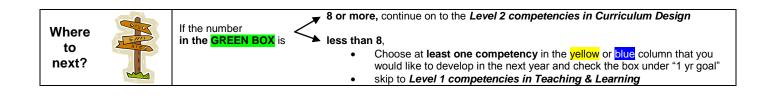
#### **Additional Information:**

Instructions: Please rate each professional competency listed below, by placing a check mark under the rating that best describes your degree of mastery: M (Mastered): I feel very confident in this competency.

D (Developing): I am actively working to improve this competency. P (Potential): This is a skill that I have not yet begun to develop.

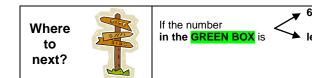
Only choose ONE rating for each competency!

LEVEL 1 COMPETENCIES in CURRICULUM DESIGN	М	D	Р	1 yr goal
CD1.1 I ensure that a clearly stated curriculum or framework provides a coherent focus for planning children's experiences.	0	0	0	
CD1.2 I apply current theory and research on child growth and development to ensure program curriculum is relevant and reflective of each child's individual knowledge base.	0	0	0	
CD1.3 I ensure that curriculum aligns to the program's mission, vision and philosophy.	0	0	0	
CD1.4 I use state guidelines and standards to guide the curriculum choice and implementation.	0	0	0	
CD1.5 I identify and support curriculum that is socially relevant and personally meaningful for children.	0	0	0	
CD1.6 I intentionally seek out knowledge of the cultures and populations within the individual families in the program and integrate it into curriculum design.	0	0	0	
CD1.7 I ensure that curricular activities are designed so that all children in the group can fully participate, including those with special needs.	0	0	0	
CD1.8 I support staff in the development of knowledge and skills needed to implement a cyclical approach to curriculum in which assessment, planning and implementation are interrelated and ongoing.	0	0	0	
CD1.9 I solicit input from families in making decisions about curriculum philosophy or design.	0	0	0	
CD1.10 I communicate the philosophy of the curriculum to staff and families.	0	0	0	
<b>Total</b> number of checks in each column				



The Curriculum Cycle

LEVEL 2 COMPETENCIES in CURRICULUM DESIGN	М	D	Р	1 yr goal
CD2.1 I Involve stakeholders, advisory groups and/or governing boards in curriculum development and evaluation through the use of relevant data.	0	0	0	
CD2.2 I ensure that the chosen curriculum supports and enriches an environment that meets children's needs across developmental domains.	0	0	0	
CD2.3 I ensure that the curriculum used throughout the program is based on knowledge of individual children's developmental patterns, family and community goals, institutional and cultural context, and state standards.	0	0	0	
CD2.4 I educate and inform staff about the program's philosophy and how it aligns with relevant standards, curriculum, and learning experiences.	0	0	0	
CD2.5 I guide staff to adjust, modify and enhance curriculum to respectfully reflect and incorporate the ethnicity, culture, language and family traditions of children.	0	0	0	
CD2.6 I ensure that the staff knows, and is able to effectively communicate to families, the value of play and the connection between components of the curriculum and children's learning and development.	0	0	0	
CD2.7 I ensure that families' perspectives are sought and considered in curricular decisions and that the decision-making process is systematic and transparent to all families.	0	0	0	
<b>Total</b> number of checks in each column				



6 or more, continue on to the Level 3 competencies in Curriculum Design

less than 6, Choose at **least one competency** in the **yellow** or **blue** column that you would like to develop in the next year and check the box under "1 yr goal" Skip to Level 1 competencies in Teaching & Learning •

LEVEL 3 COMPETENCIES in CURRICULUM DESIGN	М	D	Р	1 yr goal
CD3.1 I evaluate the effectiveness of the curriculum and have a system of continuous improvement that addresses the needs of various cultures and populations.	0	0	0	
CD3.2 I support and encourage staff's ability to design developmentally appropriate, integrated curricular experiences in the content areas of language and literacy, mathematics, science, social studies, art, music, drama, movement and technology.	0	0	0	
CD3.3 I continually assess and adjust the alignment of program philosophy with standards, program curriculum, and learning experiences and share the results with stakeholders.	0	0	0	
CD3.4 I advocate for culturally relevant, anti-bias curriculum to support children and families, and the policies and infrastructure to support its implementation in all programs.	0	0	0	
CD3.5 I intentionally seek outside resources to support curriculum development, adaptation and modification in an effort to support the needs of children, staff, and families.	0	0	0	
Total number of checks in each column				

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FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

THEN **GO** on to the next section, *Teaching & Learning*.

The Curriculum Cycle

LEVEL 1 COMPETENCIES in TEACHING & LEARNING	М	D	Р	1 yr goal
TL1.1 I monitor daily program activities, environments and teaching practices to ensure consistent reflection of the curriculum and program philosophies.	0	0	0	
TL1.2 I communicate the expectation that current research and best practice be applied to staff teaching and facilitate the achievement of that expectation (e.g., I keep my own knowledge base current, make resource materials available, support professional development).	0	0	0	
TL1.3 I plan for adequate usable space to ensure infants, toddlers, preschoolers and school-agers can fully engage in a variety of activities.	0	0	0	
TL1.4 I ensure that program environments are aesthetically pleasing, intellectually stimulating, nurturing and physically and psychologically safe.	0	0	0	
TL1.5 I select and encourage the use of materials, equipment, and furnishings to support the curriculum, meet program goals, and foster desired outcomes for each child.	0	0	0	
TL1.6 I ensure that activities and experiences are planned to support identified goals for children in each developmental domain.	0	0	0	
TL1.7 I include the outdoors as an extension of the learning environment.	0	0	0	
TL1.8 I ensure that learning environments and experiences are designed, implemented and adapted so that children with disabilities and other special needs are able to fully participate along with their typically developing peers.	0	0	0	
TL1.9 I ensure that all learning environments, experiences and teaching practices throughout the program are sensitive to, and inclusive of, the diversity represented among the families and community served.	0	0	0	
TL1.10 I use a continuous process of assessment to guide modifications to the environment, teaching strategies and expectations.	0	0	0	
Total number of checks in each column				



If the number in the GREEN BOX is

#### less than 8,

Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"

Skip to *Level 1 competencies in Child Assessment* 

8 or more, continue on to the Level 2 competencies in Teaching & Learning

LEVEL 2 COMPETENCIES in TEACHING & LEARNING	М	D	Р	goal
TL2.1 I Routinely involve staff in reflection on teaching practices and curriculum decisions.	0	0	0	
TL2.2 I adapt research-based recommendations for teaching practices, learning environments and experiences to match the program's culture and vision.	0	0	0	
TL2.3 I support and encourage staff to learn about, implement, evaluate and share teaching strategies established or emerging as best practice in the field.	0	0	0	
TL2.4 I ensure that materials and equipment that facilitate focused individual and peer play are available in sufficient quantities to meet each child's needs and interests.	0	0	0	
TL2.5 I ensure that environments and experiences consistently reflect the curriculum goal of intentionally, explicitly and effectively addressing children's holistic needs.	0	0	0	
TL2.6 I ensure that the staff has the knowledge and resources necessary to effectively use the outdoors as an integral and rich learning environment across the curriculum.	0	0	0	
TL2.7 I support staff in the use of anti-bias instructional strategies and learning experiences in which teachers and children acknowledge and appreciate individual differences.	0	0	0	
TL2.8 I invite feedback from parents, staff, and, when applicable, boards, advisory groups and host agencies, for continuous improvement of teaching practices and learning experiences and environments.	0	0	0	
Total number of checks in each column				





less than 6,

Choose at least one competency in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"
Skip to Level 1 competencies in Child Assessment

6 or more, continue on to the Level 3 competencies in Teaching & Learning

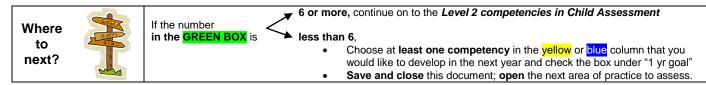
The Curriculum Cycle

LEVEL 3 COMPETENCIES in TEACHING & LEARNING	М	D	Ρ	1 yr goal
TL3.1 I encourage and support the participation of skilled staff in overseeing curriculum implementation and making decisions about learning environments and experiences throughout the program.	0	0	0	
TL3.2 I educate about and/or advocate for enriched learning environments and experiences and teaching practices based on current theory and research.	0	0	0	
TL3.3 I create a culture in which staff, children and families are active participants in continually assessing and improving the learning environment.	0	0	0	
TL3.4 I advocate for and educate others about learning environments and experiences in which children and adults with disabilities are full participants alongside their nondisabled peers.	0	0	0	
TL3.5 I promote and/or engage in the development of standards of quality for teaching practices and learning environments and experiences.	0	0	0	
TL3.6 I implement a variety of strategies to inform families, board members, and other stakeholders about the characteristics of developmentally appropriate environments and experiences and their benefits to children's learning, growth and emotional well-being.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

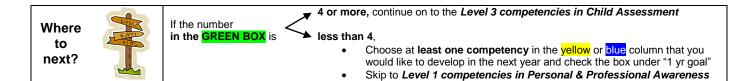
**THEN GO** on to the next section, *Child Assessment.* 

LEVEL 1 COMPETENCIES in CHILD ASSESSMENT	М	D	Р	1 yr goal
CA1.1 I choose appropriate, evidence-based assessment methods that are informed by family culture, experiences, children's abilities and disabilities, and home language.	0	0	0	
CA1.2 I ensure that staff understand and can implement a variety of child assessment methods, providing training when appropriate.	0	0	0	
CA1.3 I work with staff to incorporate assessment, data collection, and observation into the planning of curricular activities.	0	0	0	
CA1.4 I ensure adequate training for all staff prior to the implementation of assessment.	0	0	0	
CA1.5 I ensure that assessments are meaningful, accurate, and used in settings that are familiar to children.	0	0	0	
CA1.6 I connect parents to appropriate community services to assist in the child's development, when additional help is suggested by the results of ongoing assessment.	0	0	0	
CA1.7 I monitor all aspects of child assessment in the program to ensure that ethical standards are maintained (e.g., confidentiality, secured records, appropriate use of information).	0	0	0	
<b>Total</b> number of checks in each column				



The Curriculum Cycle

LEVEL 2 COMPETENCIES in CHILD ASSESSMENT	м	D	Р	1 yr goal
CA2.1 I work with staff to develop a system for documentation of observation, planning and assessment.	0	0	0	
CA2.2 I provide ongoing supports to staff to effectively communicate assessment information to families, including the development of progress reports and other forms that facilitate communication.	0	0	0	
CA2.3 I use aggregated child assessment data to inform staff performance evaluation and professional development planning.	0	0	0	
CA2.4 I support families and staff in establishing and maintaining appropriate and effective communication with other professionals (e.g., pediatricians, school systems) to share information about a child's growth and development.	0	0	0	
CA2.5 I demonstrate and monitor effective assessor characteristics such as appropriate language (verbal and non-verbal), demeanor, positive attitude and flexibility.	0	0	0	
CA2.6 I communicate the expectation that effective and appropriate child assessment is a core element of the curriculum and reflect that value in budget planning, hiring, professional development support, evaluation, etc.	0	0	0	
<b>Total</b> number of checks in each column				



LEVEL 3 COMPETENCIES in CHILD ASSESSMENT	м	D	Р	1 yr goal
CA3.1 I analyze patterns among child assessment data aggregated and collected over time and use the results to make decisions about: staffing, curriculum, the learning environment, resources and program development.	0	0	0	
CA3.2 I articulate and advocate for the effective use of child assessment data in informing all aspects of curriculum and program development and evaluation.	0	0	0	
CA3.3 I search out emerging research, practices, technologies and resources that support an effective and efficient system of obtaining, maintaining and utilizing child assessment information.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

THEN: 1) Save and close this document; 2) Open the next area of practice you want to assess.

Human Resource Leadership & Development

Please type the following information into the gray text fields:

# Step 1: RATE YOURSELF

Name: Date Completed:

#### Additional Information:

Instructions: Please rate each professional competency listed below, by placing a check

mark under the rating that best describes your degree of mastery:

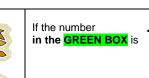
**M** (Mastered): I feel very confident in this competency.

**D** (Developing): I am actively working to improve this competency.

**P(Potential):** This is a skill that I have not yet begun to develop. Only choose ONE rating for each competency!

1 vr LEVEL 1 COMPETENCIES in PERSONAL & PROFESSIONAL AWARENESS М D Ρ goal O C O PPA1.1 I recognize my own personality and learning style, communication style, beliefs, values and biases. PPA1.2 I recognize my own limitations in communication strategies and technologies, identify and utilize O C O resources/support to meet immediate needs, and identify strategies to meet needs in the future.  $^{\circ}$ O  $\cap$ PPA1.3 I can identify the ethical responsibilities of an administrator. PPA1.4 I have created and implemented a professional development plan for myself in which my strengths O C  $\mathbf{C}$ and areas of growth are identified and plans are made to pursue relevant learning opportunities. C C C PPA1.5 I can describe how my emotional needs impact my own attitude and performance.  $\mathbf{C}$  $\mathbf{C}$  $\mathbf{C}$ Г PPA1.6 I explain the role of the administrator to staff. PPA1.7 I demonstrate professional work habits including confidentiality, respect for others, dependability, C C C time management, independence, and team work. O C  $\circ$ PPA1.8 I present myself as a professional in physical appearance, attitude and use of language.  $\cap$ C  $\mathbf{C}$ PPA1.9 I seek out connection with a professional community. Total number of checks in each column

Where to next?



#### Awareness

less than 7,

Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" Skip to *Level 1 competencies* in *Human Relations* 

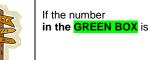
7 or more, continue on to the Level 2 competencies in Personal & Professional

LEVEL 2 COMPETENCIES in PERSONAL & PROFESSIONAL AWARENESS	М	D	Р	1 yr goal
PPA2.1 I apply principles of adult development and learning when engaging and interacting with staff.	0	0	0	
PPA2.2 I select appropriate communication styles and methods for a variety of situations.	0	0	0	
PPA2.3 I examine my own practice through reflection, self-appraisal, and a formal written appraisal by staff, families and other stakeholders.	0	0	0	
PPA2.4 I apply time management tools, including technology, to increase personal effectiveness.	0	0	0	
PPA2.5 I recognize the impact of stressors in the early childhood/afterschool profession and how to develop strategies to maintain professional performance.	0	0	0	
PPA2.6 I use professional relationships and membership in professional groups for mutual benefit.	0	0	0	
<b>Total</b> number of checks in each column				

#### Step 1: TE YOURSELF

Human Resource Leadership & Development

Where to next?



Awareness less than 4, ٠

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- - Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" Skip to Level 1 competencies in Human Relations

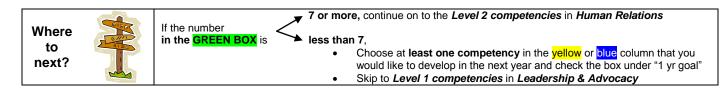
4 or more, continue on to the Level 3 competencies in Personal & Professional

1 vr

LEVEL 3 COMPETENCIES in <b>PERSONAL &amp; PROFESSIONAL AWARENESS</b>	М	D	Р	goal
PPA3.1 I modify my interpersonal interactions based on an understanding of my own and others' learning style, communication style, beliefs, values and biases.	0	0	0	
PPA3.2 I model life-long learning by demonstrating an openness to novel or innovative ideas, including those generated from fields outside of early childhood/afterschool and those suggested by individuals with less overall experience in the field, while still critically analyzing the appropriateness of the idea for my program.	0	0	0	
PPA3.3 I anticipate the indicators of stress and I intercede and mediate a positive outcome.	0	0	0	
PPA3.4 I seek opportunities to share my expertise and positively influence others in the professional community.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: **GO** on to the next section, *Human Relations.* 

LEVEL 1 COMPETENCIES in HUMAN RELATIONS	м	D	Р	1 yr goal
HR1.1 I develop mutually respectful and trusting relationships with staff, including those whose cultural values, beliefs and lifestyles may differ from my own.	0	0	0	
HR1.2 I implement appropriate and effective oral and written communication techniques including current electronic communication modes.	0	0	0	
HR1.3 I build positive regard and confidence within staff by modeling appropriate teaching skills, identifying exemplary teaching practices, and explaining the rationale behind administrative decisions.	0	0	0	
HR1.4 I recognize the importance and characteristics of a supportive work environment.	0	0	0	
HR1.5 I utilize effective conflict resolution skills; I identify and utilize resources/support when a need exceeds my skills.	0	0	0	
HR1.6 I recognize and maintain ethical practices when interacting with others.	0	0	0	
HR1.7 I recognize significant internal and external crises/events and utilize appropriate strategies to create an atmosphere of security and stability.	0	0	0	
HR1.8 I ensure that staff with non-traditional positions (e.g., part-time, "floating" between multiple roles, temporary) are recognized for their contributions and supported in meeting the unique challenges of their positions.	0	0	0	
<b>Total</b> number of checks in each column				

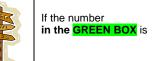


#### Step 1: RATE YOURSELF

Human Resource Leadership & Developmen	Human	Resource	Leadershi	& C	Develo	pmen
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LEVEL 2 COMPETENCIES in HUMAN RELATIONS	М	D	Р	1 yr goal
HR2.1 I identify individual personal characteristics and emotional needs of staff through a variety of means (e.g., observation, self-assessment, peer assessment) using a process that is transparent to staff.	0	0	0	
HR2.2 I adapt my communication style to best meet the needs of a variety of stakeholder groups (e.g. owner, board, governing agency, staff).	0	0	0	
HR2.3 I support staff growth and development through effective coaching and mentoring activities.	0	0	0	
HR2.4 I design staff recognition approaches that enhance motivation, cooperation, satisfaction and retention.	0	0	0	
HR2.5 I design team-building opportunities to increase job satisfaction, increase productivity and improve program quality; I involve all staff, including those with non-traditional positions (e.g., part-time, floaters).	0	0	0	
HR2.6 I support staff in the development of conflict-resolution strategies and skills and invite staff to participate in the development of strategies to improve staff relationships.	0	0	0	
HR2.7 I use knowledge to influence, guide and involve staff in appropriate and effective communication techniques in their interactions with families and with each other.	0	0	0	
<b>Total</b> number of checks in each column				





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Choose at **least one competency** in the **yellow** or **blue** column that you would like to develop in the next year and check the box under "1 yr goal" Skip to *Level 1 competencies* in *Leadership & Advocacy* 

6 or more, continue on to the Level 3 competencies in Human Relations

LEVEL 3 COMPETENCIES in HUMAN RELATIONS	м	D	Р	1 yr goal
HR3.1 I create a work culture in which individual differences among staff (e.g., cultural values, beliefs, lifestyles) are acknowledged, respected and appreciated.	0	0	0	
HR3.2 I encourage the development of effective communication exchanges, both verbal and non-verbal, between individuals using a variety of resources and strategies.	0	0	0	
HR3.3 I involve staff in designing and implementing strategies to enhance the workplace environment and job satisfaction, including supporting staff in advocating for systemic improvements (e.g., higher wages).	0	0	0	
HR3.4 I provide opportunities for staff members to share areas of expertise or skill in the enhancement of the program (e.g., mentoring others, taking on specialized responsibilities).	0	0	0	
HR3.5 I articulate, analyze and apply current theory and recommended practice in human relations, learning, and motivation as it applies to the workplace and seek out opportunities to learn about new developments in the field.	0	0	0	
Total number of checks in each column				

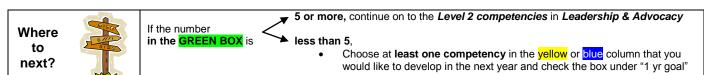
FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

THEN **GO** on to the next section, *Leadership & Advocacy*.

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Human Resource Leadership & Development

LEVEL 1 COMPETENCIES in LEADERSHIP & ADVOCACY	М	D	Р	1 yr goal
LA1.1 I model the leadership behaviors and attitudes I seek to instill in others.	0	0	0	
LA1.2 I recognize the impact on leadership capacity of consistency and impartiality in implementing personnel policies, written program procedures/policies, and regulatory rules.	0	0	0	
LA1.3 I recognize my own strengths and areas of growth as a leader and seeks out opportunities for further development of leadership skills.	0	0	0	
LA1.4 I facilitate staff discussions and decision-making about policies and procedures based on program philosophy and regulatory policies.	0	0	0	
LA1.5 I encourage positive staff attitudes toward program regulations, standards and recommended practices.	0	0	0	
LA1.6 I develop effective working relationships with stakeholders who have a significant role in the functioning of the program (e.g., board, owner, funder, licensing agent, organization/agency staff or management).	0	0	0	
Total number of checks in each column				



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Skip to Level 1 competencies in Staff Management

LEVEL 2 COMPETENCIES in LEADERSHIP & ADVOCACY	М	D	Р	1 yr goal
LA2.1 I prepare staff for professional growth and succession planning through mentoring, training and leadership opportunities.	0	0	0	
LA2.2 I utilize professional connections and networking, community resources and professional membership for program improvement.	0	0	0	
LA2.3 I serve as a community resource, spokesperson and advocate for quality programming for children.	0	0	0	
LA2.4 I initiate collaborative opportunities for early care and education/afterschool professionals to improve programs and practices for children, for families and communities.	0	0	0	
LA2.5 I empower staff to initiate and collaborate on discussions and decisions related to policies and procedures based on program philosophy and child development.	0	0	0	
LA2.6 I provide strategic leadership in relationships with governing/advisory boards, parent organizations/agencies, and/or community/ professional collaborations.	0	0	0	
Total number of checks in each column				

Where to next?		If the number in the GREEN BOX is 5 or more, continue on to the Level 3 competencies in Leadership & Advocacy less than 5, • Choose at least one competency in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" • Skip to Level 1 competencies in Staff Management
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#### Step 1: RATE YOURSELF

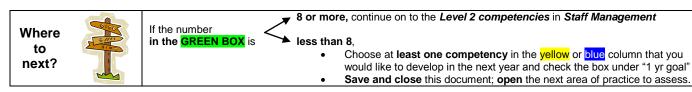
Human Resource Leadership & Development

LEVEL 3 COMPETENCIES in LEADERSHIP & ADVOCACY	М	D	Р	1 yr goal
LA3.1 I organize advocacy efforts to increase awareness of policy makers and the general public about the importance of high quality programs and a well-qualified workforce.	0	0	0	
LA3.2 I influence and participate in setting local, state, and/or national policy to support continuous improvement in the field by joining with other professionals in speaking with a clear and unified voice.	0	0	0	
LA3.3 I seek out leadership opportunities in the larger community (e.g., a professional organization, the business community).	0	0	0	
LA3.4 I initiate potentially beneficial relationships with individuals or groups who have not previously been aware of, or engaged in, early childhood and afterschool issues.	0	0	0	
Total number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

THEN **GO** on to the next section, Staff Management.

LEVEL 1 COMPETENCIES in STAFF MANAGEMENT	М	D	Р	1 yr goal
SM1.1 I establish and follow clear, consistent and transparent processes for recruiting, hiring, promoting and terminating staff. If volunteers are used, similar processes and policies are in place that are appropriate for their role.	0	0	0	
SM1.2 I know and follow labor laws and regulatory requirements related to employing staff.	0	0	0	
SM1.3 I communicate performance expectations through the use of position descriptions, personnel policies, new hire orientation and ongoing coaching.	0	0	0	
SM1.4 I facilitate the success of newly hired or positioned staff by establishing and following a detailed, written orientation plan and providing a comprehensive handbook of employee policies and procedures to every new hire.	0	0	0	
SM1.5 I implement a written performance evaluation that includes staff self-assessment and aligns with position description, program philosophy and policies.	0	0	0	
SM1.6 I implement a schedule of regular observation and conferencing with each member of the teaching staff, document progress, and incorporate into the performance evaluation process.	0	0	0	
SM1.7 I write an individualized professional development plan for each staff using information from the performance evaluation; I identify and, as possible, provide resources needed for individual success.	0	0	0	
SM1.8 I acknowledge the unique challenges of staff in positions that are part-time or fill multiple roles when considering supervision issues, such as performance evaluation and support.	0	0	0	
SM1.9 I recognize performance that indicates a staff member is unable to satisfy reasonable expectations for practice and I counsel the staff member to pursue a more appropriate position.	0	0	0	
SM1.10 I recognize performance that exceeds expectations for the position and facilitate advancement.	0	0	0	
SM1.11 I maintain an accurate knowledge of the current functioning and demands of each classroom by frequently visiting at various times during the program day.	0	0	0	
<b>Total</b> number of checks in each column				



#### Step 1: **RATE YOURSELF**

Human Resource	Leadership	& Development
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LEVEL 2 COMPETENCIES in STAFF MANAGEMENT	М	D	Р	1 yr goal
SM2.1 I compare and contrast candidates for hire by providing them with multiple opportunities to demonstrate skills and abilities (e.g. interview, demonstration teaching, writing samples, lesson plans, portfolio review).	0	0	0	
SM2.2 I select candidates for hire by utilizing input from multiple staff members and/or families.	0	0	0	
SM2.3 I obtain input from current and exiting employees in evaluating practices involving recruiting, hiring, orientation, promotion and retention.	0	0	0	
SM2.4 I incorporate knowledge of appropriate compensation benefit structures and market rates to effectively recruit and retain staff.	0	0	0	
SM2.5 I review and update employee policies and procedures regularly, and ensure that all employees are informed of changes and have a copy of the most current staff handbook.	0	0	0	
SM2.6 I create and promote policies and working conditions that are physically and emotionally safe that foster mutual respect, cooperation, collaboration, competence, well-being, confidentiality and self- esteem.	0	0	0	
SM2.7 I design and implement a performance management cycle that includes continuous performance observations, coaching and conferencing, summary reviews and written evaluations for each staff member.	0	0	0	
SM2.8 I encourage and support continual development of staff in becoming more skilled and knowledgeable practitioners.	0	0	0	
SM2.9 I use written performance evaluation data when making and communicating personnel decisions, including promotion, raises, position changes, probation and termination.	0	0	0	
SM2.10 I interpret or forecast changing needs of the program in developing goals related to staffing capacity and incorporate those goals into the program's strategic plan.	0	0	0	
<b>Total</b> number of checks in each column				



If the number in the GREEN BOX is

**8 or more**, continue on to the *Level 3 competencies* in *Staff Management* 

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- Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" Save and close this document; open the next area of practice to assess.

LEVEL 3 COMPETENCIES in STAFF MANAGEMENT	М	D	Р	1 yr goal
SM3.1 I Analyze and evaluate personnel policies and practices on an ongoing basis, using multiple sources of data, and implements changes to facilitate staff retention and program improvement.	0	0	0	
SM3.2 I seek out information regarding emerging recommended practices, trends and regulations and revise and adapt personnel policies as appropriate.	0	0	0	
SM3.3 I collect multiple sources of evidence for staff performance evaluations, such as family surveys, peer reviews and documentation.	0	0	0	
SM3.4 I've constructed a program supervision plan that includes timelines and expectations for formal and informal performance observations, conferencing and goal-setting.	0	0	0	
SM3.5 I evaluate staff training opportunities and promote those that represent current understandings of best practice and are relevant to staff positions.	0	0	0	
SM3.6 I motivate staff to assume higher levels of responsibility within the program and in the community.	0	0	0	
SM3.7 I expect, support and empower staff to pursue professional development that strengthens their commitment to the field so as to provide the community with high quality programs.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: 1) Save and close this document; 2) Open the next area of practice you want to assess.

Family and Community Partnerships

Please type the following information into the gray text fields:

Name: **Date Completed:** 

#### **Additional Information:**

Instructions: Please rate each professional competency listed below, by placing a check mark under the rating that best describes your degree of mastery: M (Mastered): I feel very confident in this competency. D (Developing): I am actively working to improve this competency. P (Potential): This is a skill that I have not yet begun to develop.

Only choose ONE rating for each competency!

LEVEL 1 COMPETENCIES in <b>POSITIVE RELATIONSHIPS W</b> / FAMILIES	М	D	Ρ	1 yr goal
PRF1.1 I intentionally create an environment in which the message that families are valued partners in the care and education of their children is clearly and consistently communicated.	0	0	0	
PRF1.2 I set staff expectations for positive attitudes and behavior toward families and ensure that expectations are clear, consistent, frequently communicated and firmly enforced.	0	0	0	
PRF1.3 I demonstrate respect for families by including them in decision-making, opinion gathering and acting on information provided, and by incorporating their opinions into the planning and continuous improvement cycle when they support the program mission and philosophy.	0	0	0	
PRF1.4 I encourage staff to acknowledge and respect each family's opinions and wishes for their child's care and learning, and work with staff and families to identify the feasibility of addressing the family's preferences within the boundaries of the program's mission, philosophy and commitment to best practice.	0	0	0	
PRF1.5 I identify and apply current research and/or best practices surrounding family engagement.	0	0	0	
PRF1.6 I critically examine my own cultural experiences and their impact on practice and can model culturally responsive practices that acknowledge and value diversity.	0	0	0	
PRF1.7 I understand and uphold the ethical standards involved in working with families and ensure consistent application of ethical and legal practices.	0	0	0	
PRF1.8 I establish and/or implement written policies and procedures to guide the resolution of grievances raised by families or conflicts involving families; I ensure that families and staff are aware of the policies/procedures.	0	0	0	
PRF1.9 I create and maintain a communication system with families that is efficient, accessible, effective, mutually satisfying and that sufficiently addresses barriers to communication experienced by any families.	0	0	0	
<b>Total</b> number of checks in each column				

Where to next?

If the number in the **GREEN BOX** is

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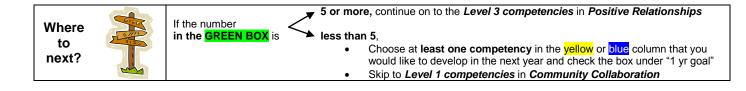
Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" Skip to Level 1 competencies in Community Collaboration

Family and Community Partnerships

## Step 1: RATE YOURSELF

4-1

LEVEL 2 COMPETENCIES in <b>POSITIVE RELATIONSHIPS W</b> / FAMILIES	М	D	Ρ	1 yr goal
PRF2.1 I help staff understand and implement responsive family practices and provide monitoring and guidance of these practices for ongoing program enhancement.	0	0	0	
PRF2.2 I include staff and families in the design of family engagement strategies that are based on best practices and that are regularly evaluated to ensure that all families are engaged at the level they desire.	0	0	0	
PRF2.3 I use proactive strategies to create and promote a culturally responsive program inclusive of all families.	0	0	0	
PRF2.4 I critically examine program decisions involving families, utilizing the code of ethical conduct, and I ensure that staff are aware of the implications of the code of ethics for their relationships with families.	0	0	0	
PRF2.5 I assist staff in developing communication and mediation skills needed in working with families, in following written procedures when concerns arise, and in recognizing when administrative assistance is appropriate in a given situation.	0	0	0	
PRF2.6 I evaluate and adapt communication processes, strategies, and technologies used with families and identify opportunities for the program to communicate more effectively with families.	0	0	0	
<b>Total</b> number of checks in each column				



LEVEL 3 COMPETENCIES in <b>POSITIVE RELATIONSHIPS W</b> / FAMILIES	М	D	Р	1 yr goal
PRF3.1 I implement strategies to create a program "community" that ensures that all its members (administration, boards, staff, families, volunteers, etc.) are valued, honored and respected.	0	0	0	
PRF3.2 I identify opportunities and provide ways for family members to become involved in advocating for support of high quality care and education and/or shaping public policy decisions related to child care.	0	0	0	
PRF3.3 I collaborate with staff, families, volunteers, boards and communities to integrate culturally responsive, anti-bias practices into the daily life of the program and community.	0	0	0	
PRF3.4 I advocate for positive resolution of public policy issues involving ethical practices that affect families and the community.	0	0	0	
PRF3.5 I provide opportunities for ongoing discussions and professional development for staff in building relationships with families, including issues such as respect for diverse parenting practices, supporting at-risk families, and innovative tools and strategies for maintaining communication with families.	0	0	0	
<b>Total</b> number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: **GO** on to the next section, *Community Collaboration.* 

Family and Community Partnerships

# Step 1: **RATE YOURSELF**

LEVEL 1 COMPETENCIES in COMMUNITY COLLABORATION	м	D	Р	1 yr goal
CC1.1 I am aware of, and can refer and connect families to, appropriate community resources (e.g., food bank, housing, medical assistance, transportation, etc.).	0	0	0	
CC1.2 I coordinate with professional service providers (e.g., speech therapists, early childhood mental health consultants) who provide services to children and families in collaboration with child care programs.	0	0	0	
CC1.3 I facilitate positive relationships between professional service providers and program staff and monitor the progress for delivery of services identified in a formal plan, such as an IFSP, IEP, ISP, or behavioral plan.	0	0	0	
CC1.4 I encourage and support staff in using community resources to enhance the curriculum.	0	0	0	
CC1.5 I initiate and maintain positive relationships with area schools to ensure optimal support of school-age children and/or children transitioning from preschool to elementary school.	0	0	0	
CC1.6 I initiate and maintain positive and collegial relationships with other early childhood/afterschool programs in the community, collaborating when appropriate to maximize resources and family support.	0	0	0	
CC1.7 I seek out opportunities to establish connections to the business community, recognizing and effectively communicating the benefits of mutual support.	0	0	0	
CC1.8 I explore opportunities to connect to local higher education institutions that offer programs related to early care and education or afterschool programming.	0	0	0	
<b>Total</b> number of checks in each column				

Where to next?

If the number in the <mark>GREEN BOX</mark> is

6 or more, continue on to the Level 2 competencies in Community Collaboration

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Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"

Skip to Level 1 competencies in Business Practices •

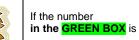
LEVEL 2 COMPETENCIES in COMMUNITY COLLABORATION	М	D	Р	1 yr goal
CC2.1 I participate in outreach activities and work collaboratively with the community to identify needed resources and services.	0	0	0	
CC2.2 I serve as a visible partner in community events and projects, such as <i>Week of the Young Child</i> or <i>Lights on Afterschool</i> activities and community health and resource fairs.	0	0	0	
CC2.3 I implement a research-based family engagement program to share and identify community resources to support families' roles as their child's first educator.	0	0	0	
CC2.4 I connect with communities by serving on community boards, associations, or neighborhood projects to benefit the families that the program serves.	0	0	0	
CC2.5 I ensure consistent and effective communication between staff, families and school personnel regarding school-age children or children transitioning to school, providing support to resolve conflicts or barriers as needed.	0	0	0	
CC2.6 I facilitate collaborative relationships with other programs and agencies in the child care community to achieve community-wide goals in support of children (e.g., establishing a grant-funded initiative, raising public awareness of critical issues).	0	0	0	
CC2.7 I identify and seek opportunities to effectively communicate to civic leaders and decision- makers the impact of quality child care programs on children, families and the community.	0	0	0	
CC2.8 I collaborate with area higher education programs in supporting professionals in a variety of ways (e.g., providing a site for student teachers, facilitating enrollment of current staff in college courses).	0	0	0	
<b>Total</b> number of checks in each column				

4-2

Family and Community Partnerships

Step 1: **RATE YOURSELF** 

Where to next?



6 or more, continue on to the Level 3 competencies in Community Collaboration

less than 6, Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" . Skip to Level 1 competencies in Business Practices •

4-3

LEVEL 3 COMPETENCIES in COMMUNITY COLLABORATION	М	D	Р	1 yr goal
CC3.1 I articulate and promote research-based family engagement practices that encourage best practices throughout the community and influences the broader field.	0	0	0	
CC3.2 I advocate for public policies at the local, state and national level that provide family supports.	0	0	0	
CC3.3 I advocate for and facilitate strong collaborations between the early care and education, afterschool, and K-12 communities.	0	0	0	
CC3.4 I provide opportunities and mentoring for staff and families to engage in collaborative efforts/initiatives with community partners in support of children and families.	0	0	0	
CC3.5 I facilitate communication, mutual respect, and collaboration between the early childhood/afterschool community and the higher education/teacher education community.	0	0	0	
Total number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: 1) Save and close this document; 2) Open the next area of practice you want to assess.

#### **Business and Operations Management**

Please type the following information into the gray text fields:

Name: **Date Completed:** 

#### **Additional Information:**

Instructions: Please rate each professional competency listed below, by placing a check mark under the rating that best describes your degree of mastery: M (Mastered): I feel very confident in this competency. D (Developing): I am actively working to improve this competency. P (Potential): This is a skill that I have not yet begun to develop. Only choose ONE rating for each competency!

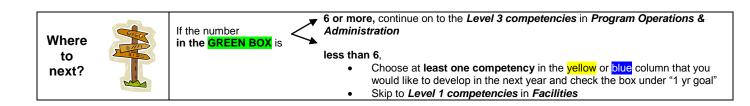
LEVEL 1 COMPETENCIES in PROGRAM OPERATIONS/ADMINISTRATION	м	D	Р	1 yr goal
POA1.1 I've established an organizational structure, based on regulatory requirements and business needs, that allows for effective decision-making and accountability.	0	0	0	
POA1.2 I ensure that written policies and procedures are in place to address all critical areas of programming and that they are clearly communicated, current, non-discriminatory, and in accordance with regulatory requirements.	0	0	0	
POA1.3 I stay current on safety, health and education standards; when changes in standards are announced, I make necessary revisions and communicate changes to staff, families and relevant stakeholders.	0	0	0	
POA1.4 I implement and/or oversee meal planning and food service to ensure that child nutrition standards and guidelines are followed for all ages of children served.	0	0	0	
POA1.5 I implement and/or oversee transportation services to ensure child safety standards, guidelines and developmentally appropriate practices are followed for all ages of children served.	0	0	0	
POA1.6 I've put in place staffing schedules to comply with regulatory ratios and consistency for children, including planned and unplanned absences such as staff meetings and professional development.	0	0	0	
POA1.7 I design, develop and implement an enrollment process that supports the emotional well- being of each child, addresses the needs of families, and meets all regulatory and fiscal requirements.	0	0	0	
POA1.8 I utilize technology to support program operations; I ensure that technology systems are fully functioning and that necessary staff are trained in their appropriate use.	0	0	0	
Total number of checks in each column				

Where		If the number in the GREEN BOX is 6 or more, continue on to the Level 2 competencies in Program Operations & Administration
to		less than 6,
next?		<ul> <li>Choose at least one competency in the yellow or blue column that you</li> </ul>
	M	would like to develop in the next year and check the box under "1 yr goal"
		Skip to Level 1 competencies in Facilities

**Business and Operations Management** 

# Step 1: RATE YOURSELF

LEVEL 2 COMPETENCIES in PROGRAM OPERATIONS/ADMINISTRATION	М	D	Ρ	1 yr goal
POA2.1 I modify organizational structure to allow for growth and specialization of roles to meet changing operational needs and increase organizational capacity.	0	0	0	
POA2.2 I review the effectiveness of policies and procedures on a regular basis, seeking input from all relevant stakeholders, and making revisions where necessary.	0	0	0	
POA2.3 I appropriately engage children, families and staff in developing and evaluating rules, policies and procedures intended to ensure safety, health and learning within the program.	0	0	0	
POA2.4 I create and implement food service policies to ensure that needs and preferences of families and staff regarding food choices and feeding practices are acknowledged and met whenever possible.	0	0	0	
POA2.5 I ensure that adequate, appropriate transportation is available to support the integration of visits to community sites into the curriculum on a regular basis.	0	0	0	
POA2.6 I analyze and revise staffing patterns to reflect an understanding of: evidence-based practice; interpersonal dynamics of current staff; and efficient use of human resources and financial revenues.	0	0	0	
POA2.7 I use an enrollment system that allows for flexibility to meet emerging needs and that anticipates growth.	0	0	0	
POA2.8 I evaluate the effectiveness of technological supports to communication and program operations; I predict future needs and stay abreast of technology advancements, incorporating both into the financial plan.	0	0	0	
Total number of checks in each column				



LEVEL 3 COMPETENCIES in <b>PROGRAM OPERATIONS/ADMINISTRATION</b>	М	D	Р	1 yr goal
POA3.1 I stay current on organizational theory and emerging practice and engage staff in the change process when new organizational strategies or concepts are implemented.	0	0	0	
POA3.2 I influence changes in policies, regulations and professional standards pertaining to health, safety and education of children and advocate for funding to support programs in meeting those standards.	0	0	0	
POA3.3 I support staff in learning and implementing effective strategies for optimizing meal and snack times, not only for meeting children's nutrition needs but also for supporting learning and relationship-building.	0	0	0	
POA3.4 I advocate for resources and services to ensure that transportation is never a barrier to children and families' full participation in all program activities.	0	0	0	
POA3.5 I create/promote staff placement decisions that incorporate the use of more skilled teachers to coach and mentor less skilled teachers.	0	0	0	
POA3.6 I ensure that the strategic plan includes technology replacement or enhancement, ongoing staff training related to recordkeeping and information systems, and the appropriation of funds to support those goals.	0	0	0	
Total number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal" THEN: **GO** on to the next section, *Facilities.* 

5-1

**Business and Operations Management** 

# Step 1: **RATE YOURSELF**

				5-2
LEVEL 1 COMPETENCIES in FACILITIES	М	D	Р	1 yr goal
F1.1 I demonstrate knowledge of, and ensure compliance with, applicable regulation and codes.	0	0	0	
F1.2 I have implemented a basic emergency and disaster preparedness plan.	0	0	0	
F1.3 I demonstrate knowledge of a facilities management plan that includes the maintenance of indoor and outdoor spaces.	0	0	0	
F1.4 I design, arrange and equip spaces (indoor and outdoor) that respect children, families and staff; I ensure that space is organized and aesthetically pleasing.	0	0	0	
F1.5 I recognize the daily use of the program's consumable resources and is aware of an impact on the local and global environment.	0	0	0	
F1.6 I ensure that a separate space is available for sensitive or confidential conversations.	0	0	0	
F1.7 I dedicate space to teaching staff for planning and breaks, including secured storage for personal items.	0	0	0	
F1.8 If space is shared, I establish/maintain a mutually beneficial relationship and document details in a formal agreement.	0	0	0	
F1.9 I establish/maintain satisfactory relationships with contracted service providers (e.g., janitorial services, waste removal) and monitor quality, taking action to address concerns when necessary.	0	0	0	
<b>Total</b> number of checks in each column				

Skip to Level 1 competencies in Marketing & Public Relations	Where to next?	If the number in the GREEN BOX is Iess that •	<ul> <li>re, continue on to the <i>Level 2 competencies</i> in <i>Facilities</i></li> <li>n 7,</li> <li>Choose at least one competency in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"</li> <li>Skip to <i>Level 1 competencies</i> in <i>Marketing &amp; Public Relations</i></li> </ul>
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LEVEL 2 COMPETENCIES in FACILITIES	М	D	Ρ	1 yr goal
F2.1 I participate in statewide groups and organizations to evaluate and develop regulations, policies and quality standards for facilities housing early childhood/ afterschool programs.	0	0	0	
F2.2 I review and update the emergency and disaster preparedness plan to include policies and procedures that address staff training, maintenance of emergency supplies and equipment, and continuation of the business.	0	0	0	
F2.3 I plan and secure financial resources for preventive maintenance, scheduled building updates and replacement of equipment.	0	0	0	
F2.4 I incorporate natural and authentic materials into the spaces occupied by children, families and staff and follow basic principles of design.	0	0	0	
F2.5 I implement policies/procedures and support practices that reflect a respect and concern for the natural environment and that reduce unnecessary consumption.	0	0	0	
F2.6 I support the development and maintenance of resources for adults, such as a parent lending library and staff lounge.	0	0	0	
<b>Total</b> number of checks in each column				



4 or more, continue on to the Level 3 competencies in Facilities

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Choose at **least one competency** in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal" Skip to *Level 1 competencies* in *Marketing & Public Relations* 

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**Business and Operations Management** 

# Step 1: **RATE YOURSELF**

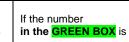
LEVEL 3 COMPETENCIES in FACILITIES		D	Р	1 yr goal
F3.1 I analyze, evaluate and influence federal, state, and local regulations, policies and standards.	0	0	0	
F3.2 I participate in or have initiated community planning for emergency and disaster preparedness.	0	0	0	
F3.3 I ensure that the program's strategic plan addresses the impact of long-range goals on the capacity of the current facility and ensure that resources will be available for facility upgrading, expansion, etc.	0	0	0	
F3.4 I purposefully design the facility to reflect the culture of the community, inviting family and community members to participate in design efforts.	0	0	0	
F3.5 I engage children, staff, family and community in local and global efforts to increase appreciation for natural resources, reduce harm to the environment, and restore the environment, where possible.	0	0	0	
Total number of checks in each column				

FIRST: Choose at least one competency in the yellow or blue column that you would like to develop in the next year; check the box under "1 yr goal"

THEN: **GO** on to the next section, *Marketing & Public Relations*.

LEVEL 1 COMPETENCIES in MARKETING & PUBLIC RELATIONS	М	D	Ρ	1 yr goal
MPR1.1 I use effective oral, written and electronic communication needed for a marketing strategy.	0	0	0	
MPR1.2 I can articulate the importance of being the provider of choice and effectively communicate the quality of services provided.	0	0	0	
MPR1.3 I am able to identify internal and external factors that influence the program and its goals.	0	0	0	
MPR1.4 I am able to identifies the program's stakeholders and their needs.	0	0	0	
MPR1.5 I have defined the program's positive image and I communicate it to the public.	0	0	0	
MPR1.6 I know the principles of marketing and have identified resources necessary to develop a viable marketing plan.	0	0	0	
MPR1.7 I recognize the impact of a marketing plan on building and maintaining optimal enrollment and participation in services.	0	0	0	
MPR1.8 I utilize basic technological resources in accomplishing marketing goals	0	0	0	
MPR1.9 I am able to identify the need to promote specific aspects of the program.	0	0	0	
MPR1.10 I am able to identify the components of the program's image related to personnel.	0	0	0	
MPR1.11 I have created a crisis communication plan.	0	0	0	
MPR1.12 I recognize the benefits of links to potential stakeholders.	0	0	0	
MPR1.13 I recognize the need for varying communication methods that respect the dignity, worth, and uniqueness of each individual stakeholder.	0	0	0	
MPR1.14 I am able to recognize unplanned opportunities to promote the program.	0	0	0	
<b>Total</b> number of checks in each column				





11 or more, continue on to the Level 2 competencies in Marketing & Public Relations

#### less than 11,

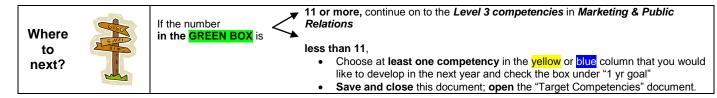
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- Choose at least one competency in the yellow or blue column that you would like to develop in the next year and check the box under "1 yr goal"
- Save and close this document; open the "Target Competencies" document. •

**Business and Operations Management** 

# Step 1: RATE YOURSELF

LEVEL 2 COMPETENCIES in MARKETING & PUBLIC RELATIONS	м	D	Р	1 yr goal
MPR2.1 I routinely create effective oral, written and electronic communications for marketing purposes.	0	0	0	
MPR2.2 I have created a communication plan.	0	0	0	
MPR2.3 I analyze how internal and external factors affect the program.	0	0	0	
MPR2.4 I design and evaluate marketing strategies to maintain and strengthen relationships with stakeholders.	0	0	0	
MPR2.5 I have established a brand identity that fosters a consistent professional image.	0	0	0	
MPR2.6 I have developed and am implementing a marketing plan.	0	0	0	
MPR2.7 I analyze the current marketing plan to determine its impact on enrollment and participation in services.	0	0	0	
MPR2.8 I examine the effectiveness of technological resources to accomplish marketing goals.	0	0	0	
MPR2.9 I have designed promotional materials and implemented an effective campaign to promote specific aspects of the program.	0	0	0	
MPR2.10 I translate the components of the image for all of the various stakeholders.	0	0	0	
MPR2.11 I prepare self and staff for communicating in response to emergency situations.	0	0	0	
MPR2.12 I analyze the reciprocity that exists in relationships with stakeholders.	0	0	0	
MPR2.13 I demonstrate respect of individuals through all methods of communication.	0	0	0	
MPR2.14 I prepare myself and staff for responding to spontaneous opportunities to promote the program.	0	0	0	
<b>Total</b> number of checks in each column				



5-5

LEVEL 3 COMPETENCIES in MARKETING & PUBLIC RELATIONS	м	D	Р	1 yr goal
MPR3.1 I continually analyze all communication to determine its effectiveness and modify as needed.	0	0	0	
MPR3.2 I evaluate and revise the communication plan to respond to changing conditions and environments.	0	0	0	

Step	1:	
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**Business and Operations Management** 

MPR3.3 I develop and lead an appropriate course of action based on internal and external analysis of factors affecting the program.	0	0	0	
MPR3.4 I engage stakeholders, most notably currently enrolled families, to form lasting relationships that support the program and promote the value of high quality early childhood/afterschool programming.	0	0	0	
MPR3.5 I construct and refine the strategies and processes that achieve a consistent and memorable image for the program.	0	0	0	
MPR3.6 I manage the marketing plan by analyzing and revising strategies at least annually.	0	0	0	
MPR3.7 I modify the current marketing plan to maximize effectiveness.	0	0	0	
MPR3.8 I embrace emerging technologies and adapt those that are useful in implementing marketing goals.	0	0	0	
MPR3.9 I evaluate the cost-benefit and effectiveness of the campaign strategies and make changes as necessary.	0	0	0	
MPR3.10 I promote the image of the program through effective communication, advocacy and active leadership in professional organizations.	0	0	0	
MPR3.11 I review and revise the crisis communication plan on a regular basis.	0	0	0	
MPR3.12 I develop and support mutually beneficial relationships with stakeholders.	0	0	0	
MPR3.13 I support an inclusive program by including multiple stakeholders in the creation and review of communication methods.	0	0	0	
<b>Total</b> number of checks in each column				

# **CONGRATULATIONS!**

You've finished assessing your knowledge and professional skills. The next step is to use the results to complete your Professional Development Plan. To do that, you'll go back to each of the five sections of assessment you've completed and transfer the competencies that you checkmarked to the table in the document labeled "Target Competencies."

# NEXT

- OPEN the document labeled "Target Competencies"
- **GO THROUGH** each of the sections in **this** document and find the competencies that you checkmarked.
- **HIGHLIGHT AND COPY** the competencies and paste them into the table in the Target Competencies document. Close this document when you have copied all of the competencies you had checked.
- **REPEAT** with each of the four other program area assessments you've completed until your Target Competencies table is complete.

# **Administrator CKC**

# **STEP 2:** IDENTIFY TARGET COMPETENCIES **Self-Assessment**

In each of the 15 subcategories, you selected at least one competency that you would like to develop in the coming year.

- 1. Go back through the self-assessment, find each selected competency, and copy and paste it into the table below, in the bolded cells. (If you chose more than one in a sub-category, add the additional competencies at the bottom of the table, being sure to identify the subcategory.)
- 2. Select the top 5-10 that you would like to identify as goals in your Professional Development Plan to address through training or other professional development opportunities in the coming 12 months.

	TARGET COMPETENCIES	PRIORITY	
Program Development & Evaluation			
<b>Professional Development</b> competency:			
<b>Program Evaluation</b> competency:			
The Curriculum Cycle			
Child Development competency:			
Teaching & Learning competency:			
Child Assessment competency:			
Human Resource Leadership & Development			
Personal & Professional Awareness competency			
Human Relations competency			
Leadership & Advocacy competency			
Staff Management competency			

	TARGET COMPETENCIES	PRIORITY
Family & Community Partne	rships	
Positive Relationships with Families competency		
Community Collaboration competency		
Business & Operations Mana	agement	
Business Practices competency		
Program Operations and Administration competency		
<i>Facilities</i> competency		
Marketing & Public Relations competency		
Sub-category	Additional Competencies (optional)	

# **STEP 3:** PLAN YOUR DEVELOPMENT

Now that you've identified the areas of competency that you want to develop in the coming year, it's time to start planning.

- 1. Complete the short-term goals section of the Step Up to Quality Professional Development Plan, if applicable, or other PD planning template.
- 2. Consider each of the competencies you've targeted. What action steps can you take to move you closer to your goal? What's the first step in your plan?
- 3. Use the following table to help you sketch out a plan. Although you can always change it if you need to, you'll never achieve what you don't first imagine; thinking about how you'll get where you want to go is an important part of making progress toward your goals.

What skill will you develop?	What approach to learning will you use?*	What's steps do you need to take first?	What resources do you need?	What's your target date?
Example: Curriculum – making sure it reflects individual children, families, cultural diversity, and standards.	Mentoring or coaching	I'd like to find another administrator who can mentor me in developing a more authentic curriculum. The first step I'll take is to talk with the other directors at our next networking meeting.	More information about an effective mentoring relationship – what to look for, reasonable expectations, etc.	l want to have a mentor identified by June.

\* Approaches to learning include:

- training, workshops, conference sessions, etc.
- college coursework
- mentoring, coaching, or technical assistance
- independent study (learning on your own, in a study group, etc.)